

**EXHIBIT DATES: MAY 2-3, 2023**

# An Invitation To Exhibit



*Gaylord Texan Resort  
& Convention Center  
Grapevine, TX*

OVER TWO MILLION MILES OF  
TRANSMISSION, DISTRIBUTION AND  
SERVICE LINES MAKE UP THE  
NATURAL GAS DELIVERY SYSTEM.  
**YOU** SUPPLY THE OPERATIONS  
MATERIALS AND SERVICES.  
ACCESS AND SELL TO **YOUR**  
OPERATIONS CUSTOMERS.



## Who Should Exhibit?

Companies engaged in operational, engineering, construction, maintenance and service-related activities, including:

### GENERAL

- automated information systems
- automated mapping
- automatic meter-reading equipment
- bar-coding
- compressors
- controls
- corrosion control materials
- corrosion direct assessment
- data integration software
- distribution/construction/maintenance
- electronic mapping
- facilities management
- fire safety
- fire suppression systems
- flow computers
- gas analyzers
- gas detection devices
- gas meters
- gas quality
- gas regulators/controls/valves
- gas sampling devices
- gas turbines
- geographic information systems
- hand tools
- health and safety equipment
- internal combustion engines
- leak detection equipment
- leak survey services
- line marking and locating
- material handling, packaging and storage equipment
- natural gas transmission equipment

- odorization equipment and materials
- piping/pipe-coating materials
- plastic materials
- pollution control equipment
- pumps, fans and blowers
- SCADA and telecontrol
- supplemental gas
- underground damage prevention
- underground natural gas and propane storage
- utility construction services
- valve and heat exchangers

### CONTRACTOR & CONSULTING SERVICES

- automation & telecommunications
- chemical and analytical services
- communication systems
- computer (hardware and software)
- distribution and transmission
- engineering
- environmental
- gas flow measurement
- insurance
- land management
- materials management
- mobile equipment/motor vehicles
- network analysis
- nondestructive testing
- pigging
- pipeline construction
- research and development
- safety and occupational health

[www.aga.org](http://www.aga.org)

## AGA Operations Section At a Glance

The American Gas Association, founded in 1918, represents more than 200 local energy companies that deliver clean natural gas throughout the United States. There are more than 77 million residential, commercial and industrial natural gas customers in the U.S., of which 95 percent – more than 73 million customers – receive their gas from AGA members. AGA is an advocate for natural gas utility companies and their customers and provides a broad range of programs and services for member natural gas pipelines, marketers, gatherers, international natural gas companies, and industry associates. Today, natural gas meets more than one-third of the United States' energy needs.

The AGA Operations Section focuses on the engineering and technological aspects of transporting, storing, distributing and measuring natural gas. It aids member companies in operating safely, effectively, environmentally and economically by reducing operating costs while continuing to serve the best interests of the public. The Operations Conference and Biennial Exhibition is sponsored by the AGA Operations Section with the support of the AGA Operations Equipment & Services Associates Section.

### Decision-Makers Attend!

Reach a focused segment of the natural gas distribution and transmission industry. AGA represents a national customer base with more than \$25 billion in purchasing power!

Conference registrants include the operating, technical and engineering management professionals who are directly responsible for maintaining their companies' competitive edge through safe and cost-effective transportation of natural gas. The conference is a major gathering of operations management decision-makers who evaluate, assess, recommend and select equipment, machinery and supplies, plus engineering and technical services used in the transmission and distribution of natural gas.

### Statistics

The AGA Biennial Exhibition routinely attracts in excess of 2,000 natural gas industry professionals, comprised of operations management from local, national and international gas utility and transmission AGA member companies. The Expo encompasses approximately 300 world-wide firms whom collectively occupy over 100,000 sq ft of display space. It is expected that a return in 2023 to a popular Spring time frame will lead to a new record attendance!

BOOTH RATES				
10'x10' Space	Early Bird (before 3/1/22)		Standard Rates (after 3/1/22)	
	INLINE	CORNER	INLINE	CORNER
AGA-member	\$2,900	\$3,200	\$3,300	\$3,500
Non-AGA-member	\$4,150	\$4,350	\$4,550	\$4,750

### INCLUDED IN EXHIBIT SPACE PRICE

- Two (2) complimentary attendant (exhibit hall access only) registrations with each booth reserved. Additional attendant registrations available at \$425 per person (exhibit hall access only). Full conference registrations are available at the AGA-member fee.
- Extended/Exclusive Show Hours. Total of 13 show hours, including 8 hours of EXCLUSIVE dedicated time. A preview lunch in the exhibit hall welcomes AGA Operations Section technical committee members and early arrivals. A hosted Opening Reception in the exhibit hall will launch the festivities. Plus a cocktail hour and lunch boosts exhibit floor traffic!
- Complimentary pre- and post-show registrant mailing lists posted on the AGA website for exhibitor and sponsor access only.
- Complimentary listing in an Exhibitor Directory. Listing includes exhibitor name, marketing contact, product/service description, Exhibit Space number, etc. For inclusion in the Exhibitor Directory, a completed Exhibit Space application

(including a maximum 75-word description) must be received by **April 7, 2023**.

- Food and beverage areas strategically placed within the exhibit hall to enhance and create an equitable traffic flow.
- AGA promotion of the exhibition via mass communications to targeted audiences, including AGA website announcements and advertisements in select trade publications.
- Each Exhibit Space includes an 8-foot high drape back wall, 3-foot-high drape side rails and an identification sign.
- Aisle carpeting provided. NOTE: Exhibit Space carpeting is NOT included and should be ordered in advance by exhibitor for best pricing.

### SPONSORSHIP OPPORTUNITIES

- **Earn valuable exhibit space preference priority points**
- **Enhance your marketing presence in the Exhibition**
- **Exclusive and Shared Opportunities for High Profile Recognition**
- **Many benefits available Only to exhibitors**
- **For details, contact Annemarie O'Donoghue at [aodonoghue@aga.org](mailto:aodonoghue@aga.org)**

### Exhibit Hours

*Subject to Change (All Food & Beverage Events Hosted)*

#### SET-UP

**Sunday, April 30, 7:00 a.m. – 5:00 p.m.**  
Exhibits 400+ sq. ft.

**Monday, May 1, 7:00 a.m. – 5:00 p.m.**  
All Exhibitors

#### BOOTH REFRESH ONLY

**Tuesday, May 2, 8:00 a.m. to 11:00 a.m.**  
(No forklift service during Preview Lunch 11:30 a.m. – 1:30 p.m.)

(All empties must be removed by 11:30 a.m. or additional handling charge may be applied)

#### TUESDAY, MAY 2

11:30 a.m. – 1:30 p.m.  
6:00 – 8:30 p.m.

Preview Lunch\*  
Grand Opening Reception

#### WEDNESDAY, MAY 3

9:30 a.m. – 6:30 p.m.  
11:30 a.m. – 1:30 p.m.  
12:30 p.m. – 5:30 p.m.

Exhibit Hall Open  
Buffet Lunch  
Open for "Customer Day Appreciation Complimentary Passes"  
Interactive Demonstrations on Stage\*\*  
Cocktail Hour

1:40 – 5:30 p.m.

5:30 – 6:30 p.m.

### Dismantle

Wednesday, May 3, after 6:30 p.m. Exhibit hall must be vacated of all persons and materials by 4:30 p.m. Thursday, May 4.

\*The 2023 conference is preceded by the AGA Operations Section Spring committee meetings, scheduled to take place Monday, May 1 through Tuesday, May 2. A Preview Lunch will be held in the exhibit hall specifically for individuals attending the AGA Spring committee meetings, which generally attract 1,000 gas industry management level operators.

\*\*Demonstrations must adhere to building fire code and exhibition noise abatement policy.



OPERATIONS CONFERENCE & BIENNIAL EXHIBITION

EXHIBIT DATES: MAY 2-3, 2023 / GRAPEVINE, TX

EXHIBIT SPACE APPLICATION AND CONTRACT

Return completed application to:

AGA Exhibit Management
c/o Exhibit Promotions Plus
Email: aga@epponline.com
Ph: 410-997-0763 Fax: 410-997-0764

NOTE: EXHIBIT PROMOTIONS PLUS WILL SEND INVOICE FOR EXHIBIT SPACE UPON RECEIPT OF THIS APPLICATION.

This agreement does NOT register the Exhibitor contact or signator for conference attendance. This will need to be done SEPARATELY at the conference website, www.aga.org/OpsConf2023.

Exhibit Space Please indicate the number of Exhibit Spaces needed in the appropriate category below. Rates do NOT include carpet or furniture for your Exhibit Space.

Table with 4 columns: Booth Type, # Needed, Rate (Early Bird), Rate (Standard). Rows include 10'x10' Space for AGA and Non-AGA members, with inline and corner booth options.

Island booths are assessed the corner rate on ALL booths. A minimum of 4 booths is required for an island display.

Exhibitor Information (please print clearly)

Registration form fields: Registered Company Name, Website, Stand Name, Executive Contact, Job Title, Address, City, State, Zip Code, Country, Email, Phone, Booth Coordinator, Accounts Coordinator, Primary Nature of Business.

Space Preferences Click here to view the floorplan.

Space preference selection fields: #1, #2, #3, #4, #5

NOTE: Exhibition space assignments are made on a first-come, first-served basis and in accordance with a priority point system.

- A) List firms and/or products you wish to be in close proximity:
B) List firms and/or products you do NOT wish to be in close proximity:
C) Attach to application (or no later than 4/7/23) a 75 word maximum company description of products/services to be displayed.

Payment. All payments due within two weeks of invoice date.

Payment schedule table with columns: Payment Type, Amount, # of Booths, Total USD \$.

Contract Declaration & Privacy Consent.

I/we have read and agree that the Exhibitor will comply with the Exhibitor Terms and Conditions which together with this Application Form comprise the Exhibition Contract.

Refer to Exhibition Information Manual For Listing of Complimentary Promotional Items Included in Cost

To view the Exhibitor Terms and Conditions, see attached or click here.

A non-refundable \$300.00 per booth deposit is due within two weeks of invoice date. 50% balance is due by November 2, 2022. The remaining 50% is due February 2, 2023.

Exhibition General Liability Insurance. It is a condition of participation that all Exhibitors MUST have General Liability Insurance coverage for at least USD \$1,000,000 per occurrence and USD \$2,000,000 in the aggregate for the duration of the Exhibition.

Allocation & Booking Procedure. If the requirements requested are unable to be provided, then wherever possible, an alternate site will be allocated.

Signature and contact information fields for Exhibitor and American Gas Association.